

FEI Toronto Chapter

Spring 2002 Newsletter

Membership News

By: Michael Conway, Director of Membership

Current Membership

Toronto Chapter now has 480 members, of whom 379 are Active members, 4 are Academics and 97 are now enjoying retirement.

New Members

In our Fall Newsletter, we welcomed 7 new members. We are now pleased to welcome the following 15 additional new members that have joined in the past six months:

- Gary Brewer, AVP Finance & Chief Financial Officer, York University
- Doug Carr, Senior VP & Chief Financial Officer, Hospitals of Ontario Pension Plan
- Brian Coates, Vice President Finance, Aluma Enterprises
- Philip Gelsheimer, Director & CFO, ABN AMRO Asset Management
- Patrick Hop Hing, Director, Finance & Treasurer, Dairy Farmers of Ontario
- William A. King, Vice President Finance, Zellers Inc.
- Norman Light, Senior VP & Corporate Controller, Manulife Financial Corporation
- Hiten Makim, VP Finance & Administration & CFO, MD Robotics
- Christopher McFarlane, Chief Financial Officer, Fuel Cell Technologies Corporation
- Madhav Murti, Director, Pricing & Profitability, Cap Gemini Ernst & Young
- Gordon Narduzzi, AVP & Controller, Gerling Global Reinsurance Company
- Peter Ritchie, Treasurer, Algonquin Power Income Fund
- Bryan Tatoff, Chief Financial Officer, Danier Leather Inc.
- Tom Weber, Chief Financial Officer, St. Joseph Corporation
- Russell M. Wong, Chief Financial Officer, Lexmark Canada Inc.

In total, Toronto Chapter has attracted 22 new members and 7 members have returned to our ranks since the beginning of FEIC's year [July 1st]. However, since 20

members have resigned since last July, our net numbers have only grown by 9, or about 2%.

New Member Recruiting

Toronto's new member recruitment rate of 3.2% was fifth amongst FEIC's 11 Chapters during the first half of FEIC's recruitment year [Regina and Montreal led with recruitment rates of 8.1% and 7.0% respectively]. Thus, stepping up efforts to renew Toronto Chapter's membership is very feasible, particularly with the new initiatives detailed below that have been introduced to assist you in this task:

1. Free FEI Canada Conference for new members

Every member who joins FEI Canada will be entitled qualifies for free registration at either the June 5-7, 2002 Annual Conference in Halifax or the June 12-14, 2003 Annual Conference in Banff (a value of \$1,195)!

As a footnote to those new members who have joined since July 1, 2001, if you have not already done so, you can sign up for the fun in Halifax on line at www.feicanada.org.

2. Prospective members are invited to one complimentary Toronto Chapter dinner

Members are encouraged to bring out prospective FEIC Toronto members to a future Toronto Chapter meeting. This complimentary offer, which is applicable to all dinners except our annual social evening and our (always sold-out) December night with Sherry Cooper, is available by completing a Prospective Member Referral Form and sending it to Liz Bowell when you reserve your attendance for that dinner (members can always bring guests other than prospective members to our Toronto Chapter dinner, but members will be billed for these guests at regular rates).

3. Recruitment packages are available

The FEIC has put together an excellent recruitment package, including a brochure "10 Key Reasons to Join FEI". If you would be interested in either receiving one of these packages or having one sent to a prospective member, please contact Paulette Kirkey at (416) 366-3007 ext. 5103 or send her an Email at pkirkey@feicanada.org.

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How many new members have you recruited this year?

If only 1 out of every 10 Toronto Chapter members would sign up just 1 new member this year, we would hit our goal of growing net membership by 5%. As such, please identify & contact at least one qualified nominee for FEIC membership TODAY!

Should you need any information concerning FEIC membership, please consult www.feicanada.org or send an E-mail to Michael Conway, FEIC Toronto's Director of Membership at michael.conway@teklogix.com.