

CONTENTS[\(click to navigate\)](#)

President's Corner	Pg 1
Membership News	Pg 2
Toronto Chapter Calendar	Pg 3
Career Services	Pg 4
Academic Relations News	Pg 6
Financials	Pg 7
FEIsters	Pg 7
Board of Directors	Pg 8

The President's Corner**Another Busy Year Ahead**

William Ross

Welcome to, what I hope to be, an eventful 2006-07 season. I am honoured to serve the Toronto Chapter as president and look forward to communicating with you over the course of the year. Since I joined FEI in 2000, I have witnessed the Chapter gain increasing prominence in the financial community, both through richer and more insightful programs and also by offering enhanced networking opportunities. I am committed to maintaining the Chapter's growth and improving the services to its members.

Our line-up of speakers for dinner and lunch meetings for this fall is impressive and covers a variety of topics from alternative energy to pandemic contingencies. To recognize the value of participation at our events, we have altered the chapter fee structure to be more encompassing. Your FEI Toronto Chapter annual membership dues now include attendance at all chapter dinners and lunches with the exception of the social event in November. Here's what you can look forward to this year:

- With corporate governance a top priority for every executive, we will be kicking off on September 19 with Dr. Christopher Bauer who will lead a discussion on professional ethics.
- As is tradition in the fall, we will hold our October meeting outside downtown, in Mississauga, with a presentation on alternative energy by Lawrence Davis of Hydrogenics.
- Bird flu pandemic will be the subject of our November luncheon.
- In December, Dr. Sherry Cooper addresses the 2007 economic outlook.

I am also pleased to report that our very well attended career services workshops will continue with an invigorated line-up.

In keeping with its support for learning and innovation, FEI Toronto Chapter will sponsor a business case competition among Ontario's leading business schools in November. You can learn more about this exiting event in the Academic Relations Committee News column. We look forward to your support.

I would like to take this opportunity to acknowledge Judy Munro, Past President of FEI Toronto, for her tremendous contribution to our chapter during the 2005/2006 year. Her leadership and professionalism has helped continue to

The President's Corner *(continued from page 1)*

create a strong professional organization for the Toronto financial community. On behalf of the membership, I would like to thank Judy for her great work. I would also like to thank retiring Directors, Florian Meyer, John Poptsis and Lynn Belo for their much appreciated service to FEI Toronto.

Finally, I hope to solicit your interest in participating in the Chapter's various forums and committees. Your feedback will facilitate the design of even richer programs in the future.

William Ross

President, Toronto Chapter

Financial Executives International Canada

Membership News

by Kay Brekken, Chair, Membership Committee

We are pleased to report that last year was an excellent year for recruiting new Toronto Chapter members. We recruited 104 new members and finished the 2005/2006 year with a total of 621 members in the chapter. Our target for this year is to recruit 80 new members and to see a net increase in total membership of 47 members after taking into account resignations and transfers. During July and August, the first two months of our new year, 10 new members joined the chapter. Net of resignations and transfers, we closed the month of August with 623 members.

Refer and Win!

We have kicked off the FEI fall season with a membership drive. Since our best source for new members is through existing member referrals, we are calling on all of our members to recommend qualified potential members to us during the months of September through November. To make a referral, simply send an email to lb@passport.ca with the person's name and company information and your contact details. All members that refer a qualified potential member will be included in the draw for their choice of a free conference registration to the Annual FEI Conference in Halifax in June 2007, an iPod, or a digital camera.

New Member Reception

Due to our large membership growth at the end of last year, we will be hosting a new member reception on October 12th at the National Club. The reception provides new members with an opportunity to meet members of the Toronto FEI Board and Committees, to meet other new members, and to learn about the many opportunities to get involved and benefit from their FEI membership.

Many thanks to the membership committee for their continued efforts: Kay Brekken (chair), Atul Mahajan (assistant chair), Anne Bell, Sharlene Locke, Avis Maher, Farhad Sethna, and Russ Wong.

As always, the success of our chapter depends on you. As we kick off a new year, I encourage every member to become active and help build our chapter. Maximize your membership! If you have any ideas for recruiting, or would like to join our committee, please contact Kay Brekken at kbrekken@indigo.ca, 416-646-8945.

Membership News *(continued from page 2)*

WELCOME TO OUR NEW MEMBERS

We are pleased to welcome the following new members who joined FEI Toronto between June and August 2006:

- Colin J. Chapin, SVP and CFO, Trizec Canada Inc.
- Peter Constantinou, CFO, Summitt Energy Management, Inc.
- Lawrence E. Davis, CFO, Hydrogenics Corporation
- Peter W. Gimon, CFO, Rand A Technology Corp.
- Patrick Heffron, Chief Accountant, IBM Canada Ltd.
- John Hrajnik, Deputy Director, Business Services & CFO, Toronto Catholic School District Board
- William E. Martin, CFO, Marsulex, Inc.
- Robert E. Meier, CFO, Somerset Entertainment Ltd.
- Christopher S. Nutt, CFO, Automodular Corporation
- Robert Snyder, VP Finance and CFO, Hadrian Manufacturing Inc.
- David Spratt, Chief Financial & Administration Officer, Integro Canada Ltd.

Toronto Chapter Calendar 2006-07

Dinner & Lunch Meetings

September 19, 2006,

Professional Ethics: A Preventive Maintenance Approach,

Dr. Christopher Bauer, *Founder, Bauer Ethics Seminars,*
The National Club, 6:00PM

October 19, 2006,

Lawrence Davis, *Chief Financial Officer,*
Hydrogenics Corporation,

Delta Meadowvale, Mississauga, 6:00PM

November 14, 2006, – LUNCH joint with Ontario FEIster's,

The Pandemic/Bird Flu,

Dr. Michael Gardam, *Director, Infection Prevention and
Control, University Health Network,*
The National Club, 12:00PM

December 6, 2006 - LUNCH,

2007 Economic Outlook,

Dr. Sherry Cooper, *Executive Vice-President, Global
Economic Strategist, BMO Financial Group, Chief
Economist, BMO Capital Markets & BMO Nesbitt Burns,*
The National Club, 12:00PM

January 2007 (TBA),

The National Club

February 20, 2007,

Merv Hillier, *President, Corporate Life Centre,*
The National Club, 6:00PM

March 29, 2007 – LUNCH joint with Ontario FEIster's,

A primer on Hedge Funds and Alternative Investments,
Ron Mock, *Vice President – Alternative Investments,
Ontario Teacher's Pension Plan,*
The National Club, 12:00PM

April 2007 - TBA

May 2007 - Annual General Meeting

Toronto Chapter Calendar 2006-07 (continued from page 3)

Career Services Workshops

September 26, 2006,

*Résumé Writing for Senior Financial Executives –
How to present yourself effectively,*

Martin Buckland, Elite Resumes,

Downtown Toronto location, 6:00PM

October 25, 2006,

Networking for Senior Financial Executives,

Lynne DeMunnick, Miller Dallas,

Downtown Toronto location, 6:00PM

November 29, 2006

February 7, 2007

March 7, 2007

April 11, 2007

Special Chapter Events

October 12, 2006,

5th Annual New Members' Reception,

The National Club, 6:00PM

November 18, 2006,

Business Case Competition and Awards Dinner,

**Executive Learning Centre, Schulich Business School,
York University**

November 22, 2006,

12th Annual Social Event,

Vaughan Estates at Sunnybrook

June 27, 2007,

Toronto Chapter & Robert Half Canada Golf Tournament,

Pheasant Run

National Events

For more information on the following events visit

www.feicanada.org

October 5, 2006 – SYMPOSIUM,

Mergers & Acquisitions

October 31, 2006 – BREAKFAST,

Lessons from top performing CFOs

June 6 – 8, 2007 – CONFERENCE,

2007 North American Conference,

Halifax, NS

Career Services

by Leslie Markow, Chair, Career Services Committee

Sharing Job Opportunities among FEI Members

If you are searching to fill a senior level position in your organization or if you are called about a senior level opportunity that doesn't interest you and the recruiter has given you permission to pass along the information to other FEI members, please advise FEI National so this information gets out to those who are interested. Contact pkirkey@feicanada.org or 416-366-3007 x 5103. If you would like to know about these opportunities as they arise, please contact Paulette. If you have trouble using the Career web site, also contact Paulette.

Career Services News (continued from page 4)

Workshops

In the past year (2005-2006), the Career Services Committee was pleased to present six career service events. These events focused on career planning, personal branding, public speaking, current recruitment tips, networking and negotiation and tactics. In 2006-2007, the Career Services Committee will again host six events.

On Tuesday, September 26, our speaker will be **Martin Buckland – Elite Resumes – *Résumé Writing for Senior Financial Executives – How to present yourself effectively***. In addition to the interactive session, as an extra bonus for FEI registrants, Martin will give his professional advice, at no charge, on resumes sent in confidence to him in advance of the session. He will return his comments for the up to 20 - 25 participants by private envelope that evening. This offer of advice is completely voluntary and registrants of the evening can choose to participate in the advance resume review if they wish.

On Wednesday, October 25 our speaker will be **Lynne DeMunnick of Miller Dallas – *Networking for Senior Financial Executives***.

Remaining dates for career services workshops will be November 29, 2006, February 7, March 7 and April 11, 2007. Watch the FEI calendar for the topics and speakers for the last four career services committee's events for 2006/7 later this fall.

Up to 25 members are welcome to attend each of the career services sessions at a downtown location from 6 pm to 7:30 pm. The Career Services Committee ensures each event starts by having FEI members introduce themselves to each another. The Committee strives to provide solid content as well as networking among members at each workshop.

We will endeavor to meet your needs by spending more time with our speakers in 2006/2007 to ensure the quality and content of the speakers continue to improve.

Members of the Career Services Committee for 2006/2007

Leslie Markow – *Chair of the FEI Career Services Committee* – Director, Client Service - Resources Global Professionals; Director and Audit Committee Chair: Jemtec Inc. T: (416) 682-3372 leslie.markow@resources-ca.com

George Chiarucci – *Vice Chair of the Career Services Committee* - Independent Consultant T: (647) 282-5536 gchiarucci@cogeco.ca

David Farmer - Vice President & Underwriter Corporate Finance Loan Syndications, Bank of Montreal T: (416) 643-4216 david.farmer@bmo.com

Steve Randall – Independent Consultant T: (416) 489-1765 acton@sympatico.ca

David Minas – Independent Consultant T: (416) 795-1145 dminas@sympatico.ca

Kurt Kroesen – Senior Vice President and CFO, Canadian Diabetes Association T: (416) 408-7010 kurt.kroesen@diabetes.ca

Please feel free to contact the committee members for networking or other career advice as we have all been through a career transition or change at some time.

Academic Relations Committee News

by Judy Munro, Chair

It's been one year since the FEI Toronto Chapter formed the Academic Relations Committee with the objective of raising the profile of FEI to the academic community and exposing business students, future FEI members, to our organization. As part of this initiative, last year, the Toronto Chapter extended standing invitations for two students from each of the business schools at Rotman and Schulich to attend our monthly dinner meetings. The invitations were well received with the students attending many of our Chapter dinners.

For the past several months, the Academic Committee has been making plans to launch a live business case competition sponsored by the FEI Toronto Chapter. MBA student teams are invited to participate from the leading local business schools - Rotman, Schulich, Ivey and Queens. The competition is scheduled to begin on November 17, 2006 at the Schulich Executive Learning Centre at York University and will finish with live team presentations, semi finals and an awards reception and dinner on Saturday, November 18. Cash prizes of \$10,000, \$5000 and \$2,500 will be awarded to the top three finishing teams. The first place team will also be invited to the FEI National Conference in Halifax next June. A live web cast of the event, together with media coverage is planned.

This is a significant undertaking by the Toronto Chapter and we are asking for the assistance and support of our membership to ensure the success of this inaugural event. We are presently seeking 12 high-profile business leaders with broad and divergent skills and experiences to volunteer as judges for the live competition on November 18. A limited number of corporate sponsorship opportunities are also available. Kindly contact me or any of our Committee members with your suggestions and referrals or for further details regarding sponsorship.

Our Committee would also like to invite you to join us at the live competition on Saturday, November 18. There is no cost to observe the competition during the day. Participation at the awards reception and dinner is \$85 per person. Corporate tables are also available for \$600 per table of eight to FEI member companies and Toronto Chapter sponsors. The awards dinner on November 18 will be a great opportunity to mix and mingle with senior members of the business and academic community through the participation of judges, corporate sponsors, FEI members, and tomorrow's business leaders, the student participants. Reservations and corporate tables can be purchased by contacting our Chapter Administrator, Liz Bowell at lb@passport.ca or telephone (905) 936-5422. Reserve early as space is limited.

Many thanks for your anticipated support of this worthwhile event!

Academic Relations Committee Members:

Chair, Judy Munro- judy.munro@rogers.com

Bill Hewitt- wehew@sympatico.ca

Frank Hayes – fhayes@stanleysoftwarefinance.com

Mark Walsh- mark.walsh@cica.ca

FEI Toronto Chapter Financial Statements 2005/2006

The Toronto Chapter financial statements for the year ended June 30, 2006 have been reviewed by Florian Meyer and Fred Silk and approved by the Toronto Chapter board. Any members wishing to obtain a copy of these financial statements should contact Chapter Treasurer, Naresh Khosla. His contact information follows at the end of this newsletter.

FEIsters

by Fred Silk, FEISTERS Representative

Calling All Retirees

“FEIsters” is a group of retired FEI members who meet for lunch every other month (usually the last Thursday) in the Forest Hill Room at the Bay (Arcadian Court - Simpson Tower, Bay Street at Queen, 9th floor).

FEIsters arrange interesting speakers, followed by a lively question period and feature a preceding reception with a chance to converse with the former deans of finance in the GTA. Each Lunch is \$30 (cash) and includes one drink - other than the joint meetings with FEI Toronto Chapter at the National Club in November 2006 and March 2007, which will be \$35 (because the food is better!). Life Retired Members, who are also chapter members, may opt to pay an annual fee to cover all dinners and joint lunches.

Retired FEI Canada members, especially those close to the GTA are encouraged to join FEIsters to stay in touch with our interesting and active members. Many FEIsters share their expertise in various ways within their respective communities, hence are a good source of personal and entertaining contacts.

Annual membership dues of \$15 are a bargain and are payable to FEIsters c/o Jim Meiklejohn, 1403-2045 Lakeshore Blvd West, Toronto M8V 2Z6. Do consider joining with us.

Toronto Chapter 2006/2007 Board of Directors

Executive Committee

William Ross	President & Chair - Executive Committee, bill.ross@enbridge.com
Leslie Markow	VP & Chair, Career Services, leslie.markow@resources-ca.com
Steve Rosen	VP & Membership Project, stever@nationalexpresscorp.com
Michael Conway	Secretary & Chair, Communications Committee, mtjconway@yahoo.com
Naresh Khosla	Treasurer, khoslan@rogers.com
Judy Munro	Past President, Chair – Academic & Social Committees, judy.munro@rogers.com
<hr/>	
Debbie Barrett	Chair, Program Committee, dbarrett@woodbridge.com
Kay Brekken	Chair, Membership Committee, kbrekken@indigo.ca
Fred Burke	Vice-Chair, Program Committee, fred.burke@renees.com
George Chiarucci	Vice-Chair, Career Services Committee, gchiarucci@cogeco.ca
Brian McAskill	Chair, Sponsorship Committee, brian.j.mcaskill@marsh.com
Sunil Purbhoo	Chair, Technical Committee, sunil.purbhoo@corporate.ge.com
Farhad Sethna	Membership and Vice-Chair Sponsorship Committee, fsethna@shepherdvillage.org
Fred Silk	FEIsters Liaison, fczsilk@hotmail.com
Darla Sycamore	Communications Committee, darla.sycamore@sympatico.ca
Cliff Truax	FEIC Board Liaison, c.truax@HydroOne.com
<hr/>	
Liz Bowell	Chapter Administrator, lb@passport.ca